

# Stefano Questa Joins Ares as Co-Head of Europe for Alternative Credit

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**NEW YORK– January 9, 2024**– Ares Management Corporation (NYSE: ARES) (“Ares”) announced today that Stefano Questa has joined the firm as Partner and Co-Head of Europe for Alternative Credit. Mr. Questa will serve as Co-Head alongside Eli Appelbaum.

Mr. Questa brings over 21 years of experience to Ares, having previously served as Partner and Portfolio Manager for Private Credit at Hayfin Capital Management. During his previous role he invested across special situation strategies and was responsible for the firm's asset investing activities. Earlier in his career, he was a Managing Director at Sixth Street Partners, where he was responsible for real estate and asset backed special situations in Europe. Prior to this, Mr. Questa worked at Goldman Sachs for over ten years both in its investment banking and principal investing divisions. Mr. Questa holds an MA in Philosophy, Politics and Economics from the University of Oxford.

“We are very pleased to welcome Stefano to Ares and benefit from his extensive experience in asset focused investing,” said Joel Holsinger, Partner and Co-Head of Alternative Credit. “We look forward to working with Stefano, Eli and the rest of our talented team in the US, Europe and Asia Pacific as we continue to build Alternative Credit’s global footprint.”

“I am delighted to join the highly experienced team at Ares and work alongside them as we expand our investing activities and advance our charitable initiatives,” said Mr. Questa. “The strength and breadth of the Ares platform, combined with the significant amount of dry powder across the Alternative Credit strategies, ideally positions us to be the partner of choice for asset focused transactions. I look forward to partnering with banks, companies and sponsors to provide tailored capital solutions in today’s complex market environment.”

The Ares Alternative Credit strategy is one of the largest investors in asset based credit managing approximately \$32.1 billion in assets under management as of September 30, 2023. The team pursues a differentiated strategy of providing scaled solutions tailored to owners of large, diversified portfolios of assets that seek to generate resilient, contractual cash flows across market cycles. In October 2023, Will Farrant and Ruby Lau joined Ares to lead the Alternative Credit team’s efforts in Australia and New Zealand.

## **About Ares Management Corporation**

Ares Management Corporation (NYSE: ARES) is a leading global alternative investment manager offering clients complementary primary and secondary investment solutions across the credit, private equity, real estate and infrastructure asset classes. We seek to provide flexible capital to support businesses and create value for our stakeholders and within our communities. By collaborating across our investment groups, we aim to generate consistent and attractive investment returns throughout market cycles. As of September 30, 2023, Ares Management Corporation's global platform had approximately \$395 billion of assets under management, with approximately 2,800 employees operating across North America, Europe, Asia Pacific and the Middle East. For more information, please visit [www.aresmgmt.com](http://www.aresmgmt.com).

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