

Ares Management Closes Third European Direct Lending Fund

Jun 10, 2016 6:30 AM

Ares Capital Europe III Hits Hard Cap Of €2.5 Billion

LONDON & LOS ANGELES--(BUSINESS WIRE)-- Ares Management, L.P. (NYSE:ARES) announced today the final closing of its third European direct lending fund, Ares Capital Europe III (“ACE III”). Approximately one year after its launch, ACE III was oversubscribed and closed at its hard cap of €2.5 billion, above its initial target of €2.0 billion. The fund attracted strong backing from a diverse group of existing and new investors globally, including pension funds, insurance companies, sovereign wealth funds, endowments, a private banking platform and family offices.

Ares established its European direct lending platform in 2007, making it one of the first to operate in the market. Since then, the team has completed over 110 direct lending investments alongside more than 70 private equity sponsors. The Ares European direct lending platform is part of the Credit Group at Ares, which manages approximately \$60.0 billion in global assets under management as of March 31, 2016. The platform has grown to become one of the region’s largest, managing in excess of €8.0 billion of capital. ACE III’s predecessor fund, Ares Capital Europe II, held its final close in August 2013 at €911 million.

ACE III will continue Ares’ strategy of providing flexible and scaled capital solutions to mid-market companies across Europe. The fund benefits from the team’s strong origination capabilities, with 33 dedicated investment professionals across four originating offices in London, Paris, Frankfurt and Stockholm. ACE III has had strong deployment to date, making more than 15 investments since its launch.

“Today’s announcement demonstrates that investors share our longstanding view that European middle market companies and their owners will continue to seek our flexible one-stop financing solutions in senior debt, unitranche and mezzanine debt,” said Michael Dennis and Blair Jacobson, Co-Heads of the Ares European direct lending platform and Partners in Ares’ Credit Group. “With the growth of our platform, we have the ability to lead increasingly large transactions to support the growth, acquisitions and changing needs of European middle market companies.”

“Our growth, ability to provide flexible capital, and the strong performance of our direct lending strategies in Europe have been significant in supporting our position as one of the region’s leading alternative credit providers,” said Kipp deVeer and Greg Margolies, Co-Heads of the Ares Credit Group. “Many of our credit strategies have benefitted from Ares being an early participant and an innovator in our markets.”

“The successful closing of ACE III is a testament to the confidence investors have in our strong track record in the European middle market. In addition, it is clear there is growing acceptance of direct lending as an asset class in Europe,” said Michael Arougheti, President and Co-Founder of Ares Management.

About Ares Management

Ares Management, L.P. (NYSE:ARES) is a publicly traded, leading global alternative asset manager with approximately \$94 billion of assets under management as of March 31, 2016 and more than 15 offices in the United States, Europe and Asia. Since its inception in 1997, Ares has adhered to a disciplined investment philosophy that focuses on delivering strong risk-adjusted investment returns throughout market cycles. Ares believes each of its three distinct but complementary investment groups in Credit, Private Equity and Real Estate is a market leader based on assets under management and investment performance. Ares was built upon the fundamental principle that each group benefits from being part of the greater whole. For more information, please visit www.aresmgmt.com.

Forward-Looking Statements

Statements included herein may constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, which relate to future events or our future performance or financial condition. These statements are not guarantees of future performance, condition or results and involve a number of risks and uncertainties. Actual results may differ materially from those in the forward-looking statements as a result of a number of factors, including those described from time to time in our filings with the Securities and Exchange Commission. Ares Management, L.P. undertakes no duty to update any forward-looking statements made herein.



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Source: Ares Management, L.P.